

DENALI COMMISSION WASHETERIA BUSINESS PLAN WORKSHEET

Communities Served by Washeteria	1
Total Population of Communities Served	1100
Washeteria Manager (entity)	City of Hooper Bay
Washeteria Manager (position)	City Administrator
Worksheet prepared by (name and title)	Marc Cowart Acting City Administrator

For the purposes of demonstrating a financial business plan for the sustainable operation of a Washeteria this two page worksheet provides a means to make estimates in major sources of revenues and expenses. Completion and submission of this worksheet is a requirement in the RFP. Respondents are strongly encouraged, however, to undertake and submit, in separate form, their own more complete and precise financial business plans. Please see Page 3 for a discussion of the line items in this worksheet.

PROJECTION OF WASHETERIA EXPENSES

LABOR	Hours Per Day		Days Per Year		Hours Per Year		Rate Per Hour		Cost Per Year
Payroll		X		=	-	X		=	\$83,400.85
Payroll Taxes	Estimate by multiplying Labor Cost Per Year times .08.							=	\$ 6,672

UTILITIES	Cost per Unit		Units Per Year		
Electricity (unit = _____)		X		=	\$ 7,300
Fuel Oil (unit = _____)		X		=	\$ 25,015
Water (unit = _____)		X		=	\$ -
Sewer (unit = _____)		X		=	\$ -

Accounting Costs	Attach a separate detailed description of your estimate.	=	\$ -
Rent	Attach a separate detailed description of your estimate.	=	\$ -
Insurance	Attach a separate detailed description of your estimate. Liability	=	\$ 2,093
Equipment Maintenance	Attach a separate detailed description of your estimate.	=	\$ 2,755
Building Maintenance	Attach a separate detailed description of your estimate.	=	\$ 15
Insurance	Attach a separate detailed description of your estimate. WorkmansComp	=	\$ 1,045

DEPRECIATION OF EQUIPMENT

	NUMBER		COST		USEFUL LIFE		
Washers	9	X	2313	÷	3	=	\$ 6,939
Dryers	6	X	5256	÷	12	=	\$ 2,628
Coin Changers		X		÷		=	\$
Water Heating System	2	X	4214	÷	20	=	\$ 421

TOTAL ESTIMATED EXPENSES PER YEAR = \$ 138,284

PROJECTION OF WASHETERIA REVENUES

	Cycles Per Day		Days Per Year		Cycles Per Year		Charge Per Cycle		Revenue Per Year
Washer Revenue		X		=	-	X		=	\$ -
Dryer Revenue		X		=	-	X		=	\$ -

	Showers Per Day		Days Per Year		Showers Per Year		Charge Per Shower		
Shower Revenue		X		=	-	X		=	\$ -

	Gallons Per Day		Days Per Year		Gallons Per Year		Charge Per Gallon		
Water Revenue		X		=	-	X		=	\$ -

Vending Revenue Attach a separate detailed description of your estimate. = \$ -

TOTAL ESTIMATED REVENUE PER YEAR \$ 79,353

TOTAL ESTIMATED EXPENSES PER YEAR - \$ 138,284

WASHETERIA INCOME OR LOSS PER YEAR = \$ (58,931)

If Revenues are not projected to cover Expenses, attach a separate description of the source of funding that is or will be used to keep the Washeteria in operation and properly maintained.

Other operating revenues

Water and sewer Tariff is charged to all households and businesses at a projected revenue of \$131,352 per year. This revenue is used to subsidize washeteria operation for maintenance of the city roads and dump the remainder is set aside as reserves for replacement.

Water and sewer tariff	\$131,352.00
Operating loss	(\$58,931.00)
Dump Maint.	(\$15,000.00)
Road Maintenance	(\$15,000.00)
Reserve for Replacement	\$42,421.00

The city has recently purchased 7 new washers and heat exchangers for 6 dryers with the replacement reserve fund. The current fund balance as of 5-22-03 is \$18,977.38.